

Saturday, October 7, 2023

SPONSORSHIP & CORPORATE TICKET 2023 INFORMATION



May 2023

Dear Westfield Community Business Leader -

During Mayor Cook's final year in office, we are excited to announce that we will be together once again on Saturday, October 7, 2023, at The Bridgewater Club for the 2023 Yellow Tie Gala.

Each year, WYAP, together with businesses and residents, raises more than \$250,000 to provide preventative services to youth living right here in Westfield. They are identified as "at-risk" for future challenges in life.

For twelve years, WYAP has had a profound impact and become a beacon of light for the Westfield community. Our success has led to the establishment of youth assistance programs in five additional Hamilton County communities and is now being implemented across the State of Indiana.

Perhaps there has never been a more critical time for the Youth Assistance Program in our community. We have seen a 100% increase in youth referrals over the previous year and have seen the same increase in requests for services, resources, tutors and mentors.

That is why I am reaching out to you. Please take a few moments to review this packet. It would mean the world to us to have your support for the Westfield Yellow Tie Gala fundraising event planned for October 7, 2023.

I think we have come up with opportunities for just about everyone in the community to support us in some way. With your support, we will be able to continue to offer the critical programs the youth of our community need at perhaps one of the most quintessential moments of their life.

As a servant to the Westfield community and someone who believes deeply in the good we do for the youth we serve...I ask that you give this gala sponsorship packet your strongest consideration and that you give your support to this year's Gala and the Westfield Youth Assistance Program.

Respectfully,

Rachel Nelson

Rachel Nelson Event Chair, Westfield Youth Assistance Program info@westfieldyellowtiegala.com



EVENT DETAILS

Date of Event:

Website:

Organized By:

Saturday, October 7, 2023

www.westfieldyellowtiegala.com

Westfield Youth Assistance Program
501(c)3 non-profit charity

FUNDRAISING EVENT

This year's Gala will be an in-person fundraising event on Saturday, October 7, 2023. The organizing committee plans to raise more than half of our \$250,000 goal before the October 7 event with funds raised from a Westfield city-wide resident mailing, key city leaders, and corporate sponsors.

WHAT A NIGHT TO GIVE

We anticipate 400+ friends, neighbors, and supporters of WYAP to come together in October at The Bridgewater Club to enjoy one another's company. There will be dinner, drinks, dessert, live music, a live auction, and more, all to raise more than \$250,000 to support the State of Indiana's first-ever Youth Assistance Program.

WYAP is a 501(c)3 public charity that is the early intervention advocate for youth ages 3-17 who face challenging life circumstances at home and in school. Funds raised at this event are used to provide mental health services for youth and families and offer pro-social activities for youth that might not otherwise be able to afford them. They participate in summer camps, music lessons, sports, karate, dance, gymnastics, after-school clubs, etc. Getting youth involved in the above-mentioned activities provides them with another positive adult role model in their life. Funds raised also allow us to obtain tutoring for youth that are falling behind or need extra support.

The Gala is our signature event first held in 2010 and organized by Westfield's first Mayor, Andy Cook, who is color blind and can only see yellow, hence the name. Fitting that yellow has stood for wisdom and intellect throughout the ages, the Yellow Tie Gala aims to raise thousands of dollars to do the same for the youth in the community.

By giving the youth we serve every advantage to grow and reach their full potential we are confident they will grow up to become engaged and contributing members of this community or whatever community they find themselves in someday.

GALA AUDIENCE

The Gala Committee will use direct mailings, an event website, social media platforms, local and regional media, and our database to reach residents living in Westfield and the neighboring communities. Previous Gala events have attracted hundreds of Hoosiers from not only Westfield but from across the state.

Leading up to and during the event, the Gala Committee will utilize the following communication channels to maximize our exposure to as many individuals as possible. This will be accomplished with targeted emails, social media ads, posts, and links that take individuals directly to our event website.



Former Yellow Tie Gala Attendees: 3,250+ Westfield Residential Homes: 16,000+

Targeted Facebook Ads; Potential Audience: 250,000 – 500,000

City of Westfield Facebook Followers: 14,000 + Westfield Chatter Followers: 16,700 + WYAP Facebook Followers: 1,900 + City of Westfield Instagram Followers: 2,900 + WYAP Instagram Followers: 460 + City of Westfield Twitter Followers: 7,700+ Mayor Andy Cook Twitter Followers: 2,600+

Your exposure to the Gala audience will depend on your level of sponsorship. The sponsorship opportunities are provided below.

SPONSORSHIP VALUE AND BENEFIT

The Westfield Yellow Tie Gala offers your company a unique opportunity to participate in a one-of-a-kind city-wide event celebrating the impact the Westfield Youth Assistance Program has had on local youth and their families.

Whether it be from your robust social media exposure, the media coverage, or marketing spread out throughout the city or mailed directly to the home of Westfield residents, your company and brand visibility in the community will be significantly elevated, and your reputation as a great supporter of the Westfield community will be well known by its residents and community leaders. You are certain to be remembered.

Additionally, as a sponsor, you can be guaranteed:

- Significant return on investment (ROI). Your participation will put your advertising dollars to work at a fraction of the cost of traditional methods with a far more significant impact.
- Lead generation
- Social media/website traffic/focused content strategy
- Opportunities for new sales
- Building and/or establishing your brand within the Westfield community
- Advantage over absentee rivals
- Significant brand exposure/visibility to high numbers of valuable potential clients or customers.
- Platform for post-event interactions
- Driving traffic to your company's website or social media platform through event marketing pieces or from the event's website
- Tax Benefit: within 60-days of the event, your company will receive a letter from WYAP confirming the amount of your tax-deductible charitable or in-kind donation



ABOUT WESTFIELD YOUTH ASSISTANCE PROGRAM

The Westfield Youth Assistance Program advocates for youth ages 3-17 who are facing challenging life circumstances. We collaborate with our community's vast array of talents, services, and resources to help empower our youth, parents, and caregivers. WYAP is one of the few organizations within Hamilton County designed in a way that truly allows staff to walk alongside youth and their family across their entire journey to reduce the chances of delinquency and intentionally enhance healthy development and well-being.

WYAP provides professional coordination of services and referral services to students and families of the Westfield Washington School District. Casework services to our families are completely confidential. WYAP provides for the coordination of services with every family referred to the program. Once goals are identified through an intake process, other services with be addressed, such as:

- WYAP provides the ONLY one-on-one community mentoring program in Westfield. Those who need educational support can receive one-on-one tutoring through WYAP as well
- WYAP connects youth and families to counseling, anger management, and other mental health resources
- WYAP makes camps & recreational opportunities available to those who can benefit from a positive prosocial experience
- Family education programming offers parents/caregivers access to a variety of no-cost programs provided by WYAP or in collaboration with community professionals
- Food, clothing, & financial assistance is offered through a partnership with WYAP and our Township Trustee office, church and community organizations, and local/state community agencies
- WYAP addresses attendance and truancy through referrals from the school or the Hamilton County Juvenile Probation Department. The Early Intervention Advocate works with the youth and family to find positive outcomes to the attendance issues

Our relationships run deep and give us access to provide immediate support where it is needed the most by connecting youth and their families to local, county, and state resources. WYAP works with community and state partners to provide residents of our community with the best support to ensure their long-term success. Currently, we have over 250 partners, and that list continues to expand.



PARTICIPATE IN THE GALA 2023 SPONSORSHIP OPPORTUNITIES

Windsor Knot Sponsor (\$25,000; 1 Available) - Title Sponsor

- Recognition in Yellow Tie Gala marketing no less than five times
- Westfield Yellow Tie Gala Title sponsor
- Sixteen (16) tickets to Westfield Yellow Tie Gala event and reserved seating
- Company logo included on primary step-n-repeat banner
- Public recognition at Westfield Yellow Tie Gala (speaking opportunity)
- Recognition on gala website, city-wide mailing to approx. 16,000 Westfield citizens, press release, and thank you letter

Bow Tie Sponsor (\$15,000; 2 Available – Industry Exclusive) – Day of Event Matching Sponsor

- Recognition in Yellow Tie Gala marketing no less than three times
- Twelve (12) tickets to Westfield Yellow Tie Gala event and reserved seating
- Included in your sponsorship, will be recognized as the day of event donor matching sponsor (speaking opportunity). Please Note: It will be announced that all donations made during the event are being matched by your company. Your company will donate full (\$15K) whether or not we reach the on-site (\$30K) total
- Recognition on gala website, press release, and thank you letter

English Knot Sponsor (\$10,000; 3 Available) - Mentor/Tutor/EIA Attendance Sponsor

- Recognition in Yellow Tie Gala marketing no less than three times
- Public recognition at Westfield Yellow Tie Gala (speaking opportunity)
- Complimentary Tickets provided to all WYAP Mentors, Tutors, and Early Intervention Advocates (EIA) with sponsor recognition
- Recognition on gala website, press release, and thank you letter
- Eight (8) tickets to Yellow Tie Gala event (reserved seating area)

Saint Andrews Knot Sponsor (\$7,500; 1 Available) - Bar & Signature Drink Sponsor

- Recognition in Yellow Tie Gala marketing
- Signature drink sponsor passed out at event entrance
- Bar sponsor at each bar with company logo marked
- Public recognition at Westfield Yellow Tie Gala
- Six (6) tickets to Westfield Yellow Tie Gala event with reserved seating

Eldredge Knot Sponsor (\$5,000; 1 Available) - Photobooth Sponsor

- Recognition in Yellow Tie Gala marketing
- Signage at event entrance with company logo
- Photo booth sponsor with company logo on printed photo strips
- Four (4) tickets to Westfield Yellow Tie Gala event with reserved seating

Nicky Knot Sponsor (\$4,000; 2 Available) - Ice Sculpture Sponsor

- Recognition in Yellow Tie Gala marketing
- Ice sculpture sponsor with company logo
- Four (4) tickets to Westfield Yellow Tie Gala event with reserved seating



Victoria Knot Sponsor (\$3,500; 1 Available) - Plinko Game Sponsor

- Recognition in Yellow Tie Gala marketing
- Sponsor of the Plinko Game being played during the event
- Two (2) Tickets to Westfield Yellow Tie Gala event with reserved seating

Clover Knot Sponsor (\$3,000; 2 Available) – Event Stage Sponsor

- Recognition in Yellow Tie Gala marketing
- Company logo included on stage with band
- Two (2) Tickets to Westfield Yellow Tie Gala event with reserved seating

Trinity Knot Sponsors (\$2,000; 10 Available)

- Recognition in Yellow Tie Gala marketing
- Food and Drink Tables (6 Available)
- Caricature Artist (2 Available)
- Balloon Arch (1 Available)
- Floral Centerpiece (1 Available)



2023 CORPORATE TICKET PACKAGE

8 Ticket Package | \$1800

- Company logo included on the gala website as a 2023 sponsor
- Company name listed in the fundraising letter distributed to all guests and donors in November 2023
- Company recognized on event website and social media

10 Ticket Package | \$2200

- Company logo included on the gala website as a 2023 sponsor
- Company name listed in the fundraising letter distributed to all guests and donors in November 2023
- Company recognized on event website and social media

12 Ticket Package | \$2600

- Company logo included on the gala website as a 2023 sponsor
- Company name listed in the fundraising letter distributed to all guests and donors in November 2023
- Company recognized on event website and social media

16 Ticket Package | \$3400

- Company logo included on the gala website as a 2023 sponsor
- Company name listed in the fundraising letter distributed to all guests and donors in November 2023
- Company recognized on event website and social media

20 Ticket Package | \$4200

- Company logo included on the gala website as a 2023 sponsor
- Company name listed in the fundraising letter distributed to all guests and donors in November 2023
- Company recognized on event website and social media
- Public Recognition at Westfield Yellow Tie Gala

ADDITIONAL EVENT TICKETS

Individual Ticket

\$175 per ticket

Please bring cash for additional gaming opportunities at the Westfield Yellow Tie Gala on the day of the event!

HOW TO PARTICIPATE

Ready to participate in the 2023 Westfield Yellow Tie Gala?

Complete the 2023 Gala Sponsorship Agreement and return the Agreement to info@westfieldyellowtiegala.com. When our volunteers receive your signed agreement, we will email your company an invoice for the sponsorship fee. We will return a countersigned copy of the Agreement when your sponsorship fee is paid in full.

Questions – please email info@westfieldyellowtiegala.com